

## 9100Academy vs. a consultant

Quickly determine your best option for implementing AS9100 with the 9100Academy or an outside consultant, with our convenient 9100Academy vs. a consultant comparison matrix. You'll learn the benefits and risks of hiring a consultant, compared with leveraging our extensive knowledge here at the 9100Academy.

Using our comparison matrix, your decision will be an informed decision. You'll know which choice is right for your company, based on cost, ease of use, time required and comprehensiveness.

Outside Consultant	9100Academy
A good consultant is expensive, due to the time they have to spend onsite in your organization. Unfortunately, a bad consultant costs even more.	Because you aren't paying for a consultant's time, the cost is 90% lower! When you use 9100Academy's online expert advice, it could cost only a fraction of what you would have to pay for a consultant.
The consultant does all the work for you: interviews, analysis, creation of documents, and any necessary corrections.	You do this yourself, but not ALL by yourself. We guide you on the inputs required, which documents you need – and, the documents are 80-90% completed already. You only have to add your organization's specific information.
Documentation will be fully customized for your company, your policies, and your processes.	With our fully editable templates, you can modify anything you want to in order to match your organization's needs.
A consultant can do all the work for you, so it seems like you save your time for other things.	When documents are created internally, by your own employees, they are more invested in the rules and the outcomes. They are more likely to follow the new documentation, because it wasn't forced on them from outside. Everyone saves more time.
A consultant can specify what steps to take, what to stay away from, and what you should focus your efforts on.	We do that, too. And without looking over your shoulder. We also provide you with a complete project plan, which includes step-by-step guidance and expert support throughout your implementation.
An on-site consultant learns your weaknesses, knows your strategies, and has easy access to company secrets.	No one outside your company has access to your confidential information, because you develop the documentation on your own.

Outside Consultant	9100Academy
The consultant reviews and corrects all the documents, making sure you're compliant with AS9100.	So do we. Depending on the toolkit you choose, we'll fully review a certain number of your documents at no charge.
A consultant can show you the AS9100 certification criteria, and tell you exactly what you need to get ready for certification.	Yes, we can do that. Our documentation templates include 100% of the AS9100 requirements, and provide guidance on what can and cannot be omitted. In addition, we're always here to talk to you about what you can expect from an auditor.
Since your AS9100 consultant will also perform the audit, you are assured compliance.	We won't do that. As you might expect, it is considered a conflict of interest when the same person designs and then audits the system. It can actually cause you to fail the certification.
At the end of the project, the consultant leaves – and takes all that expert knowledge with him. Often, employees don't even understand how to maintain the documentation, leading to declining use and eventual abandonment of all those documents you paid for.	When you do it yourself, you keep all that knowledge inside your organization. Employees learn how to maintain the documentation, improve upon it, and use it on a daily basis.
Consultant fees are usually fixed and encompass the entire project. If you don't like his work, you'll probably still have to pay for his services.	You pay only once, and only for what you need, and you can use the templates as many times as you like.
A consultant can make your implementation quicker.	Yes, we can't argue with that. It will take you about 30% longer to implement AS9100 with our templates.
The consultant is a nice guy, and we like having him around.	Well, we can't hang out at your office. But we're nice guys, too :)

Click [here](#) to download a free demo of the AS9100D Documentation Toolkit that will help you implement the standard with 9100Academy expert support.